

THE REAL DEAL

ONLINE

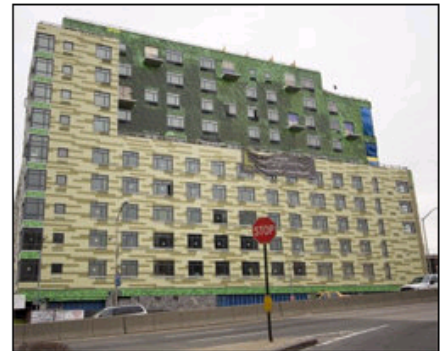
June 19, 2009

NYC real estate in brief

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L Haus tacks on more buyer incentives

[Three months after](#) announcing buyer incentives, the Long Island City condo L Haus just started offering 90 percent financing in addition to its rent-to-own and price protection incentives to potential buyers. L Haus is also offering brokers 2.5 percent commission on first deals, 4 percent commission on second deals and 5 percent on third deals. The Park Slope condo at 500 Fourth Avenue is also offering a broker promotion. If three deals are done from one brokerage office, the condo will raise the co-broke fee to 4 percent from 3.5 percent.



L Haus